PYMNTS.com

OCTOBER 2018

Intelligence of Things

0

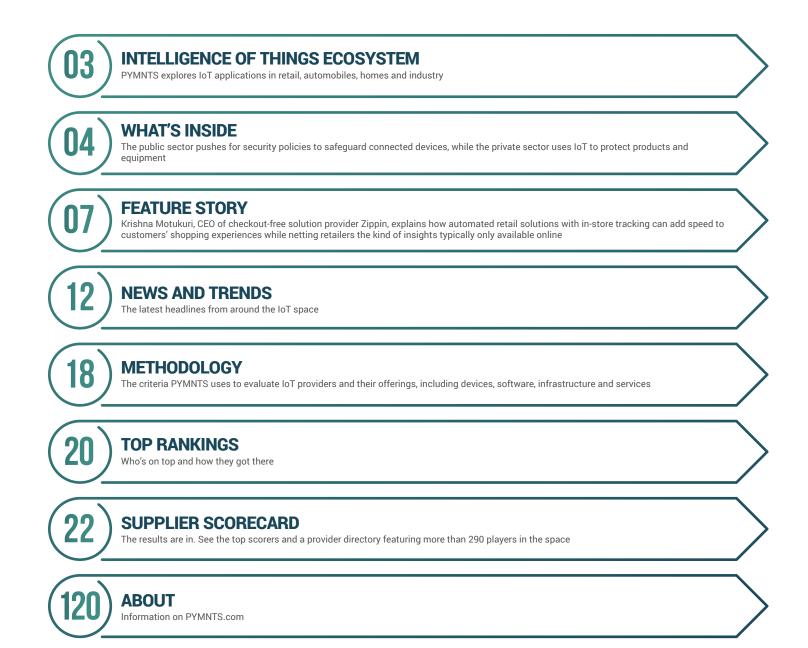
CAN BRICK-AND-MORTAR IOT CAPTURE eCommerce-level customer data?

Zippin's CEO on automation's speedy shopping and customer data promises Page 7 (Feature Story) U.K. publishes **code of practice** for smart devices **Page 12 (News and Trends)** The top IoT ecosystem players in this month's **provider directory**

Page 22 (Scorecard)

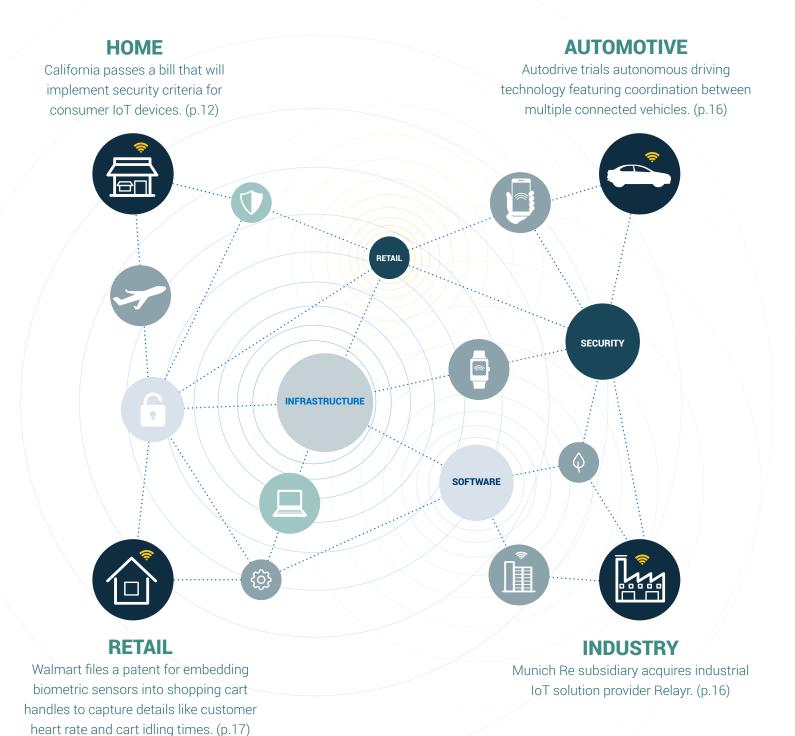
PYMNTS.com Intelligence of Things Tracker™

TABLE OF CONTENTS



IoT ECOSYSTEM

Making The World 'Smart' - One IoT Connection At A Time



General elections may be around the corner in the U.S., but some officials aren't focused solely on their re-election campaigns — they're also taking the time to weigh in on safeguarding connected device technology.

The California State Legislature, for example, has turned its eye to the Intelligence of Things (IoT) to ensure that connected device manufacturers meet a base level of security to protect both the devices and the data they store or send. It recently <u>passed</u> a bill — one that is said to be the first of its kind regulating IoT device security.

It's not just America's public sector that's awakening to the risks presented by IoT devices. The U.K.'s National Cyber Security Centre and the Department for Digital, Culture, Media and Sports recently <u>released</u> their own code of practice, which details 13 measures that smart home device manufacturers should follow to protect devices from cyberattacks.



Private sector players are also developing solutions to safeguard IoT tech. While the code of practice recently released in the U.K. focuses on protecting devices against common cyberthreats, three private sector security companies are <u>partnering</u> to develop solutions that will protect devices against new forms of cyberattacks that are expected to emerge in the coming years.

Around the IoT world

NXT Semiconductors recently <u>unveiled</u> two new near-field communication (NFC) chips designed to track products through the supply chain and provide evidence to consumers and others that the products are authentic. In a release, NXT Semiconductors said its NTAG 424 DNA tag chip and its NTAG 242 DNA TagTamper chip are intended to be used in industries ranging from fashion to pharmaceuticals.

Other IoT-based protections are focused not on the finished products, but instead on the factories and equipment making them. IoT and machineto-machine solutions provider Aeris, for example, has been offering predictive maintenance and asset monitoring services to original equipment manufacturers (OEMs) and other clients. But the company is now looking to further boost its offerings by <u>pairing up</u> with Altizon, an industrial IoT



(IIoT) platform provider. The collaboration will serve manufacturers in the Middle East, Africa and parts of Asia.

Walmart, meanwhile, could start using IoT to protect customers, after a fashion. In a <u>patent application</u> filing that was recently published by the U.S. Patent and Trademark office, the company <u>describes</u> a shopping cart equipped with biometric sensors in the handles. The sensors would capture a variety of data about customers' conditions, ranging from blood oxygenation to palm sweat levels. These sensors would then <u>alert</u> staff when customers need assistance in health emergencies. Reporters suggest that this tech could also provide a high level of information about customers' emotional reactions to store conditions and marketing. Zippin's bid to make physical retail more data-rich

Other players in the IoT space have their own, handsoff ideas for collecting insights on customers' in-store shopping patterns. San Francisco-based startup <u>Zippin</u>, for instance, is promoting a checkoutfree shopping solution, similar to Amazon Go.

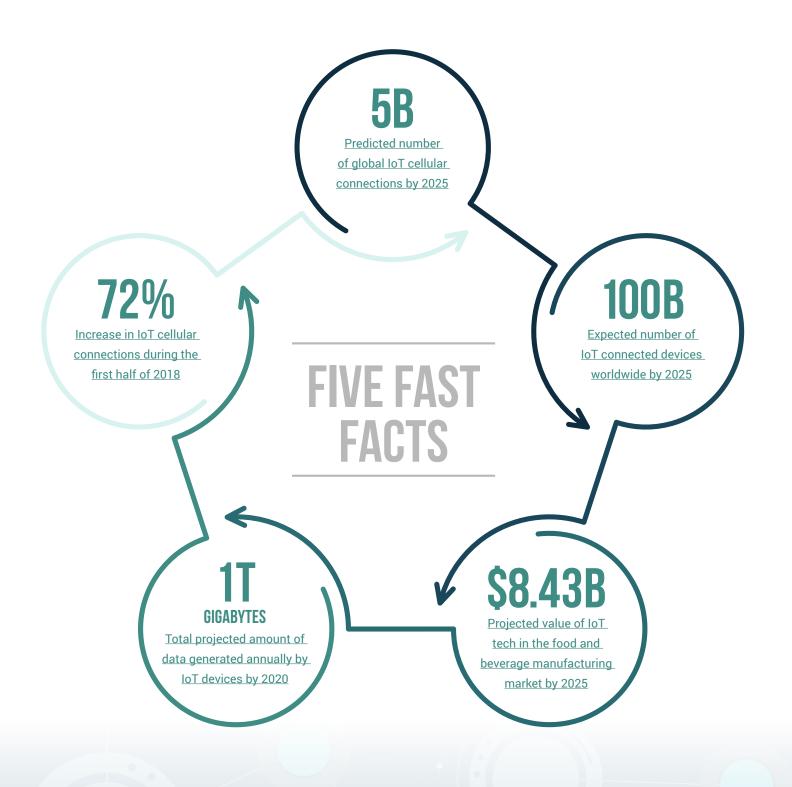
In this month's feature story (p. 7), CEO Krishna Motukuri talks with PYMNTS about how Zippin's system of overhead cameras and shelf-based sensors allow customers to walk off with items – and be automatically charged – while also providing brick-and-mortar retailers with details on which items and displays customers engage with.

October Tracker updates

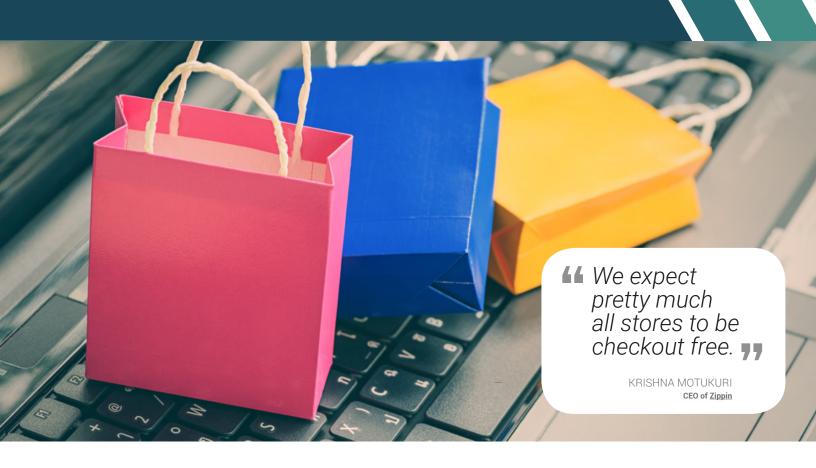
The October Intelligence of Things Tracker[™] profiles 293 providers, including four new additions: AlertMedia, Bird, Bosch and Spin.







CAN BRICK-AND-MORTAR IOT CAPTURE ecommerce-level CUSTOMER DATA?



hen consumers shop online, eCommerce merchants can gain a treasure trove of insights into what their customer might be thinking and how they can better appeal to them, based on data such as which products customers viewed and which ones they ultimately put in their carts. When customers shop in the physical world, that data can be more difficult to collect.

Some retailers are blending digital features into brick-and-mortar environments to close that knowledge gap. Retail giant Amazon shook the brick-and-mortar commerce space in 2016 when it announced its Amazon Go stores. These venues require shoppers to scan an app to enter, with instore technology helping to track and automatically charge their app accounts for any items they leave with, providing a faster, cashier-free shopping experience and, many observers <u>noted</u>, likely providing Amazon with a supply of useful customer behavior data.

Others have flocked to the cashierless shopping space, to either fill different niches or go head-tohead with Amazon. That includes Zippin, a San Francisco-based startup that creates software to support stores that are interested in going checkoutfree and collecting in-store customer shopping data.

PYMNTS recently caught up with Zippin's CEO, Krishna Motukuri, to learn how he designed the company's solution, why he believes brickand-mortar retail is changing and why tracking customers with overhead cameras isn't actually creepy.

Digging into design

One of Zippin's main goals is to ensure that checkout lines won't turn a quick trip to the

convenience store for a few items into a long ordeal that could dampen customers' willingness for frequent shopping.

"A line is always a big deterrent to customers," Motukuri said. "[With Zippin's solution], we expect customers will walk into a store more often and actually pick up things and walk out. [We expect] shorter sessions [and] potentially smaller baskets for each trip, but a substantially greater number of trips."

The company's approach requires consumers to scan an app to enter the store, and payment instruments linked in the app are automatically charged when they leave, a la Amazon Go. Customers can currently link cards, and Zippin is considering adding mobile wallets as a payment option.

Zippin uses overhead cameras to track customers as they move through the store, and weight sensors to determine when shoppers pick up items or put them back on the shelf. There are shortcomings to each of these technologies, however. The cameras only have a bird's-eye view, so they may not see a small item if a consumer's hand is covering it, and the shelf sensors cannot easily detect items that are too light. When working together, however, one technology compensates for the other's blind spots.

"If an item is small and can fit in your palm, the cameras may not see it," he said. "[Then] the system has to rely on weight sensors. In that case, the item must weigh at least 30 grams," or about one ounce.

UNDER THE HOOD

Krishna Motukuri, CEO of <u>Zippin</u>, explains why he believes greater retail automation will have particularly strong impact on the fresh food market.

"The area where I expect the economics are going to cross a critical point is the fresh foods, fresh meals area. Traditionally, it's been very difficult because of the perishability and [because] the probability of actually selling all of the products is low. So, each product ends up being priced very high — you need to have very high margins to actually make any money with fresh food. It's a vicious cycle: When prices are very high, people don't buy as much.

With our technology, we expect that the cost of operating a store [will go] down, which, for the first time, will allow fresh food to be sold at lower prices, because we have better inventory tracking and lower operating costs. When that happens, more customers would be willing to buy fresh items because the price is lower. That should create a cycle where you see more fresh food in smaller stores and that will also create additional opportunities for everybody in the supply chain." These technologies use commodity hardware that is intended to better fit the price ranges of small stores, compared to the more sensor- and cameraheavy deployment of operations like Amazon Go. Motukuri claims hardware and software setup costs per square foot would be "less than 10 percent of the typical buildout cost for a store."

While leveraging users' phones to track their locations in the store may have dropped the price further, it isn't precise enough to pinpoint locations in small areas. Bluetooth beacons were also out of the question, Motukuri said, as they drain too much power and don't provide enough resolution to work well in crowded stores.

Motukuri anticipates that Zippin's solution will likely be used in small areas to keep costs low. He also expects it to appeal to those with smaller footprints, or larger retailers looking to deploy the tech in a subsection of their stores designated for selling fast-moving products. An application like that would allow that section to remain open and operational after the main store closes.

Customer browsing data - for brick-and-mortar

Overhead cameras provide retailers with data on where customers stop, and what items, shelves and marketing displays they look at. Combined with the shelf sensors, they're given insight into what items consumers pick up and examine, and whether they eventually put the item back or bring it home.



"For every customer that walks into the store, you would not only know who each customer is, but also exactly what they did in the store, which shelves they stopped in front of and which marketing messages they read. We can estimate the pose of every customer, so we know which way they are looking," Motukuri said.

Customer tracking can also help prevent shoplifting, he said, as the system detects when items are picked up, and only customers registered in the app and their accompanying guests can enter the store. Additionally, sensor information can help operations with their inventory management, by providing merchants and staff with shelf-level details in real time.

Buying from Big Brother?

No store will reap revenue if it creeps out its customers. To ease customer concerns about

video surveillance, cameras are not aimed at customers' faces and do not use facial recognition or other biometric measures to distinguish between shoppers. The system is instead designed to tightly track customers based on their movements from the moment they scan into the store. It updates tracking data every 30 milliseconds to avoid losing track of a customer or risk confusing two people with the same hat, for instance.

To further put minds at ease, the app also offers a "refund" button, should customers believe they were wrongfully charged for an item. After requesting a refund, customers may be asked to return the item to a store greeter, or they may even be allowed to keep it.

Motukuri has high hopes for these solutions, predicting that customers will soon start to expect, or even demand, checkout-free options.

"We expect pretty much all stores to be checkout free," Motukuri said. "Once they're used to this

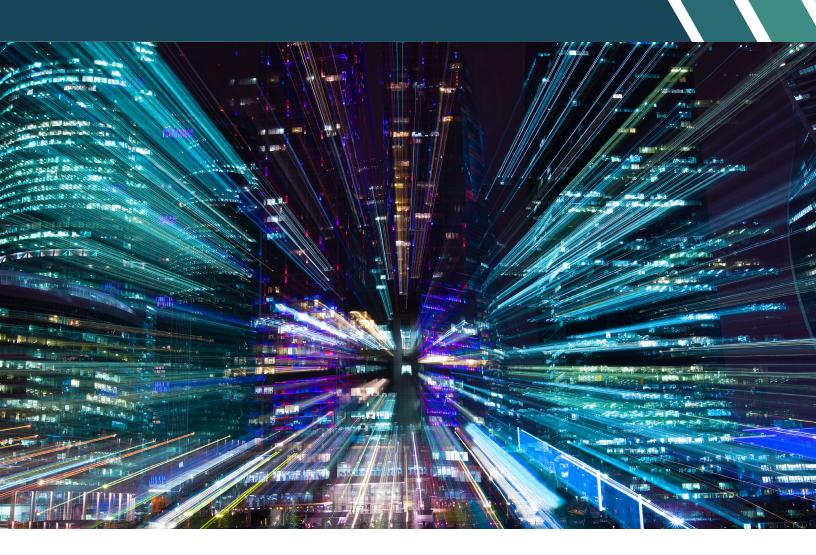


experience, customers won't want any kind of selfcheckout, or anything where they're required to do a lot of work."

If these kinds of solutions do take off with customers, retailers may find the trend brings them new convenience as well: access to richer shopper insights in their brick-and-mortar stores.



NEWS AND TRENDS



Strengthening security

California Legislature passes IoT security bill

With the number of connected IoT devices <u>projected</u> to hit 30 billion by 2020, and 100 billion or more by 2025, some governments want to address the impact and challenges of the technology. As such, the State of California is <u>seeking</u> to tackle security risks with a bill that would set basic security and privacy requirements for IoT devices. The bill, known as SB-327 Information Privacy: Connected Devices, was passed by the legislature in late August and <u>signed</u> by the governor in September. It requires U.S. connected devices manufacturers to meet certain security criteria, and includes rules that state that security features must be appropriate to the device's "nature and function," as well as "to the information [the device] may collect, contain or transmit."

The devices, and the information stored on them, must also be protected from "unauthorized access, destruction, use, modification or disclosure." Additionally, if a device enables authentication from outside of a local area network and comes with a preset password, that password must be unique to each device, otherwise the device must require users to create new log-in credentials before they are able to access the device for the first time.

UK released smart device code of practice

The U.K.'s government is also pushing for stricter IoT security. It recently <u>published</u> a code of practice to guide manufacturers in how to make their smart home devices more secure against common cyberattacks. The code, released this month by the Department for Digital, Culture, Media and Sports and the National Cyber Security Centre, provides more specific details than the California bill and outlines 13 steps to improve device security. Although compliance with it is voluntary, tech companies HP and Centrica Hive claim they will follow the code.

One of the code's rules is that consumers should be unable to use default usernames, such as "admin," or default passwords, which are included on many devices, and instead be forced to make new ones. Other measures ask device makers to ensure their solutions can operate locally in the case of a power or network outage, and that any sensitive data that is transmitted be encrypted. The language of the code expresses a belief in the growing impact of IoT and IoT attacks.

"As people entrust an increasing amount of personal data to online devices and services, the cybersecurity of these products is now as important as the physical security of our homes," the code <u>states</u>.

Gemalto, DigiCert and ISARA partner on quantumsafe certificates

The private sector is also pushing for better security, as companies are beginning to anticipate and safeguard devices against future threats. A new partnership between scalable public key infrastructure solution provider DigiCert, digital security company Gemalto and quantum-safe



security solutions provider ISARA Corp, for example, is based on the assumption that quantum computers will become common and that they will be able to break public key cryptography. According to ISARA CEO and co-founder Scott Totzke, this is expected to occur within eight to ten years. With that in mind, the companies are developing quantumsafe digital certificates and secure key management for IoT devices, according to a <u>press release</u> from DigiCert and ISARA.

Their solution protects IoT-enabled products and machines, such as cars, that have significantly long lifespans and will likely still be in use by the time quantum computing becomes widespread. This allows the security to be implemented now, avoiding what could be a costly retrofitting process later on.

NXT Semiconductors announces new NFC chips

NXT Semiconductors, meanwhile, is protecting brands from perennial problems like counterfeiting and grey market sales of their products. The company recently <u>announced</u> the release of new NFC chips that provide IoT connection with multilayered security. The new NTAG 424 DNA tag chip and NTAG 424 DNA TagTamper chips can be used to connect and authenticate products and combat data fraud, the company said.

The chips also help brands provide personalized mobile experiences to consumers who engage with the tags, which are intended for use in industries that provide consumer and industrial goods, including pharmaceuticals, electrical appliances, food and beverage and fashion.

Getting connected

Drexel reports on spray-on antennas

Drexel University researchers believe they can get more devices connected with a new way of affixing antennas to objects. The team <u>reported</u> that they have been experimenting with a method of spraying a thin titanium carbide coating onto an object to create an electricity-conducting layer capable of transmitting and directing radio waves.

The coating can be applied to a variety of objects to facilitate connectivity without adding weight or bulk. The antenna's thickness affects how much electrical current flows through it, and thus the strength of radio frequency it can transmit. The researchers claim their antennas can stay thin while providing effectiveness similar to thicker antennas made of gold, copper, silver or aluminum, which could make the solution an appealing option for connecting wearables and transparent devices.



"This is a first," Yuri Gogotsi, leader of the Drexel researchers, said of the project. "Current [metal] fabrication methods cannot make antennas thin enough and applicable to any surface, in spite of decades of research and development to improve the performance of metal antennas."

UL Bluetooth qualification testing facility meets new requirements

With or without spray-on antennas, manufacturing connected devices is often a tricky process. To smooth the way, many manufacturers of Bluetoothconnected devices test their products in special facilities before releasing them to market. That market-readiness qualification process has changed, and providers of Bluetooth qualification testing facilities (BQTFs) were given until December 2018 to update or they would lose their ability to provide testing services.

The new testing process requires assessing devices for interoperability with smart home hubs and common IoT protocols, as well as testing how the devices function in real-world environments. UL, a safety science company, announced in a recent <u>press release</u> that it has become the first organization with a BQTF that follows the new process and is approved by the Bluetooth Special Interest Group. The facility, UL Verification Services Inc, is ISO/IEC 17025-accredited and located in Fremont, California.

Iridium, Amazon Web Services partner

While some IoT players are enabling more connected devices, global mobile voice and data satellite communications network provider Iridium Communications is hoping to get more geographic areas connected. The company recently <u>announced</u> a new collaboration with Amazon Web Services (AWS) on a project that will provide connectivity for IoT, even in areas without cellular coverage – 80 percent of the world.

The two companies are <u>working</u> on a cloud-based satellite platform called Iridium CloudConnect, which will use Iridium's network to make AWS IoT applications available anywhere in the world. CloudConnect is currently slated to launch in 2019 and current AWS customers will be able to easily take advantage of this new coverage. Iridium will also join the AWS Partner Network — a program designed to help members create solutions and businesses that are based in AWS — as part of the agreement.

Spark launches M1 network

In a country-specific push, telecommunications company Spark New Zealand has <u>gone live</u> with a network that will support smart cities. Spark's LTE



Cat-M1 network is now running over its 4G mobile network and is already commercially available in some key areas — nationwide rollout is slated to occur over the next six months.

The network offers low-bandwidth connectivity to support real-time data access, according to Michael Stribling, Spark's digital services lead. It will <u>reportedly</u> connect wearables, smart appliances, water meters, connected cars and other devices and support purposes such as asset monitoring and industrial automation. Spark's network will also support smart metering solutions from Landis+Gyr, an energy management solutions company.

Predictive maintenance

Altizon and Aeris collaborate on IIoT for manufacturing

Two other IoT companies recently debuted their own collaborative plans to provide more robust solutions to manufacturing industry clients in the Middle East, Africa, India and the Association of South Asian



Nations. IoT platform provider Altizon <u>announced</u> its partnership with IoT and machine-to-machine solutions provider Aeris, under which Altizon will integrate its machine learning and IoT edge technologies with Aeris' IoT services platform.

Aside from its platform, Aeris also creates tailored IoT ecosystems for OEMs, enterprises, system integrators and others, and supports real-time remote asset and product monitoring as well as predictive maintenance. Altizon provides technology to clients seeking to update their asset performance management, smart manufacturing and other processes, primarily serving the automotive, tire, fast-moving consumer goods, chemical, energy, and steel industries.

Munich Re subsidiary acquires relayr

In Germany, reinsurance and insurance company Munich Re is also diving into industrial IoT. The company's subsidiary, Hartford Steam Boiler (HSB), recently <u>purchased</u> relayr, an IIoT company that has been its <u>partner</u> since 2016. Munich Re states that relayr is valued at \$300 million and that it would continue to operate independently.

Relayr offers an IoT platform that supports data collection and analysis from equipment for predictive maintenance and for finding operational efficiencies, among other purposes. The company also provides support and consultation on business digitalization efforts. The acquisition gives relayr access to Munich Re's industrial client base and its financial engineering knowledge, allowing it to shape offerings. Relayr, in turn, will expand Munich Re's ability to support clients with risk management and other services.

IoT on wheels

Autodrive conducts multi-vehicle autonomous driving test

Autodrive, a consortium of automakers, legal experts, academic researchers, local councils and other automotive players in the U.K., recently <u>completed</u> what it <u>claims</u> is a world first: a driverless car test using multiple vehicles. In the test, passengers rode in a connected Land Rover, which met up with self-driving shuttle pods, developed by RDM Group's Aurrigo division. The pods can carry as many as four passengers at a top speed of 15 mph for a total of 60 miles. The Rover communicated with the pods to coordinate their arrival, and the pods then brought passengers to the local train station.

Autodrive has been <u>testing</u> various self-driving car scenarios since 2016, paving the way for the eventual widespread adoption of the tech and



positioning the U.K. at the front of the space. Previous <u>tests</u> include a Range Rover prototype designed with <u>level 4 autonomy</u>, meaning it could monitor road conditions and handle all driving functions necessary for safety throughout an entire trip, but only under certain environmental conditions and not in every scenario.

Walmart patents biometric shopping carts

Cars aren't the only mobile objects getting an IoT update. Shopping carts in Walmart could soon become information-gathering devices, if the company acts on a <u>recently-filed</u> patent application. The application, titled "System And Method For A Biometric Feedback Cart Handle," outlines a shopping cart with sensors embedded in its handles that would capture shopper data such as heart rate, oxygen saturation in the blood (via a pulse oximeter), grip strength, palm sweat and temperature, among other things. Sensors also would capture cart details, such as time spent idling and movement speed, and data throughout the trip would be compared to customer baseline data captured at the trip's start.

Walmart asserts that the technology could alert store associates, should biometric data indicate the customer needs help. Observers <u>suggest</u> that the data would most likely be <u>used</u> to assess customers' emotions and reactions to marketing efforts, the store environment (such as music or lighting) and interactions with staff or other customers.

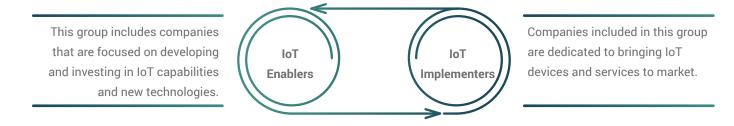


METHODOLOGY

Every month, we identify active suppliers in the IoT ecosystem by combing through leading industry forums, analyzing research reports and assessing news coverage from around the globe.

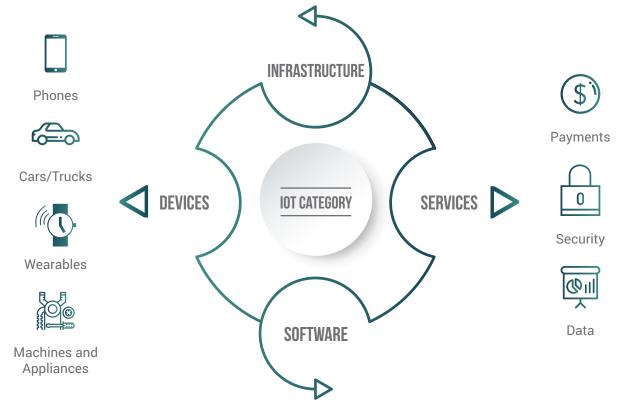
To provide an objective assessment, we group these suppliers under four categories: Devices, Software, Services and Infrastructure.

The Tracker's Supplier Scorecard has been further divided into two groups:



Each of the enablers and implementers in the directory are ranked on the services they extend in the four IoT categories. For a conclusive measure, we quantified their recent activity and public innovation profile in the space through LinkedIn and Google, and marked them as market and company indicators.

The narrowed list of suppliers selected to be a part of the Tracker are those that appear most often in our research. Information on the selected companies included in our Supplier Scorecard is sourced from their respective websites.



METHODOLOGY

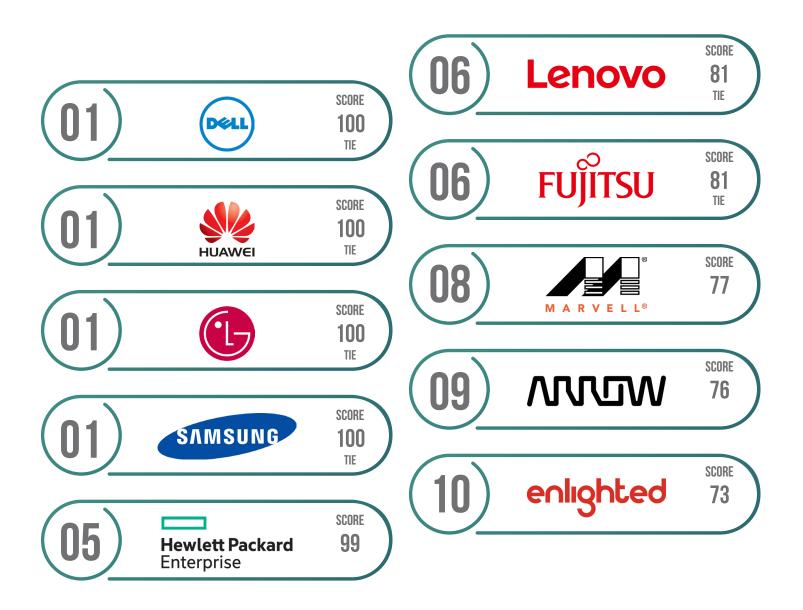
IoT Category	IoT Service	Description
Devices	Wearables	Wearable devices that extend tools such as health and fitness tracking
	Phones	Handsets that come with embedded chips for IoT capability
	Machines and Appliances	Manufactured products containing sensors that transmit data
	Cars/Trucks	Cars and trucks with integrated circuitry for IoT
Software		Software developments with IoT applications
Infrastructure		Architecture necessary for connecting devices, including sensors, chips, gateways and platforms
Services	Data	Data infrastructure, collection, storage, processing, modeling, analysis and visualization
	Payments	Gateways, infrastructure and software associated with payments in the IoT ecosystem
	Security	Security solutions for the IoT environment, including data and devices

PYMNTS will periodically update scores based on new developments. If you would like your company to be considered for inclusion in the Tracker's Supplier Scorecard, or if you wish to have an existing listing reconsidered for an update, please head over to our <u>profile submission/update page</u>.



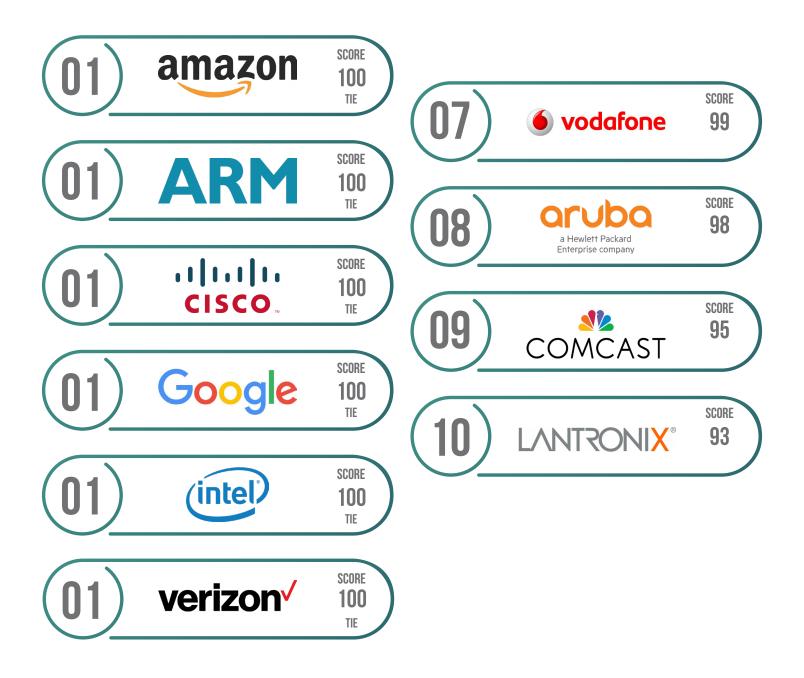
IoT Implementers

TOP 10 IOT IMPLEMENTERS





TOP 10 IOT ENABLERS



Intelligence of Things Tracker™

Implementers Scorecard – Suppliers are listed in alphabetical order.



ABB manufactures and sells electrification, robotics and motion, industrial automation and power grid products.



Acer makes information and communication technology products including PCs, displays, projectors, servers, wearables, tablets and smartphones. The firm also offers a cloud-based ecosystem intended to enable customers and businesses to connect their devices and manage data.



AdhereTech is a healthcare firm which manufactures smart wireless pill bottles that are currently being used by patients in pharmaceutical and research engagements. This innovative device tracks and improves adherence, collecting and sending all data in real-time. If doses are missed, patients can easily receive customizable alerts such as automated phone calls, text messages, lights and more.



Adidas, the German manufacturer and designer of sportswear, is also playing in the IoT world. The company's miCoach is a service that covers hardware and software developments for fitness tracking. Adidas commercializes wearables like smartwatches, shoe sensors and smart soccer balls and provides users with activity tracking apps that allow for real-time coaching and training scheduling.



ADT provides security and automation solutions for homes and businesses in the U.S. and Canada. Its solutions can control access, react to movement, sense environmental conditions such as flooding or carbon monoxide and respond to personal emergencies like injuries or incapacitation. Users can also remotely access their security videos and control lights or other elements of their homes or businesses.



Alarm.com is an IoT company that works in the development of security and smart home services. Their software and devices offer services like interactive security, video monitoring, access and energy management. The company also provides home automation services that integrate different home devices and let users operate them via their smartphones.



AMBARELLA Launch date: 2004

Ambarella develops low-power, HD and ultra-HD video compression and image processing solutions. Its products are used in a variety of professional and consumer applications including security IP cameras, sports cameras, wearable cameras, flying cameras and automotive video processing solutions. Ambarella compression chips are also used in broadcasting TV programs worldwide.



Apple works on the design and development of products ranging from electronics and software to Internet services. Their consumer electronics include smartphones, wearables, computers and smart TVs. Their software developing includes web browsers and operating systems.



Arrow Electronics is a leading global provider of Internet of Things (IoT) connectivity products and services. The company distributes electronic components and computer products to industrial and commercial customers. The Company offers a variety of products including computer systems, peripherals, software, and mass storage products to original equipment manufacturers and commercial customers worldwide.



Arxan Technologies offers security services for the IoT, mobile and desktop devices. Its products aim to offer customers protection against financial loss, brand damage, fraud, IP theft, stolen credentials, fraudulent transactions, unauthorized access and non-compliance with regulatory and industry standards.



ASUS engages in manufacturing and wholesaling computing, communications, and consumer electronics solutions. The company is pioneering new mobile trends with the ASUS ZenFone[™] series, and it is rapidly developing virtual and augmented reality products as well as IOT devices and robotics technologies. Most recently, ASUS introduced Zenbo, a smart home robot designed to provide assistance, entertainment, and companionship to families.



Athos provides Internet of Things (IoT)-enabled fitness clothing paired with an app offering muscle activity tracking and insights into more effective athletic training.



Atlas Wristband is a connected device that tracks fitness data, like the amount of repetitions or burned calories and presents the data in a mobile app. The system is updated over time and includes new exercises or metrics and allows for two different modes: Coach and Freestyle. The Coach mode gives the user a tracked routine to follow, while Freestyle mode just records the data from the user's personalized exercise routine.



August Home develops smart home access products that use encrypted locking technology. It enables users to use smartphones or computers to create virtual keys for their homes to grant access to house cleaners, dog walkers, delivery services and guests – and control how long that access lasts.



Automile develops an online platform that connects vehicle drivers and fleet managers with vehicle data. Its web app provides mileage and compliance logging, driver identification, messaging, real-time tracking and other features, and the company also offers asset tracking solutions.



Babolat is a sporting goods manufacturer with a connected solution called Babolat PLAY. By using a connected racquet and a smartphone app, users can check their stats, power and technique and compare their performance with friends. The company also offers Babolat POP, a connected wristband which can be paired with smartphones and tennis racquets to collect performance data.



Bayshore Networks provides cybersecurity solutions for the industrial IoT. Its products aim help companies deliver safe and secure integration of IT and OT networks, systems, data, and infrastructure. Its IT/OT gateway offers security solutions for operational assets from internal and external cyberthreats while enabling operational data to be shared with business systems for monitoring, controlling and analysis. The company also offers security and protection for smart cities.



Bird is a dockless electric scooter rental company that operates in parts of the U.S., Austria, France, Israel, Mexico and Belgium.



Blossom offers a smart watering device which builds watering schedules according to local weather forecasts, historical data and vegetable types. Users can also input and customize their own schedules.



The Bosch Group provides an IoT development platform that allows for the design, development and deployment of big data/Internet of Things applications that leverage telemetry, elastic cloud computing, analytics and machine learning for the usage of predictive analytics. The company also offers IoT applications like supply chain.



Bragi develops virtual audio assistants to enable productivity, enhance awareness and entertain users. The Bragi Dash Pro is a pair of wireless intelligent earphones featuring Bluetooth connection to other devices. The earphones also enable users to listen to music, or can be used as real-time translators or fitness trackers.



British Gas is an energy and home services provider offering its customers Smart Meters for gas and electricity that are intended help them to be in control of how much energy they are using. The company also offers a smart thermostat that enables users control their heating and hot water from their smartphone, tablet or laptop.



BSQUARE CORPORATION

Launch date: 1994

Bsquare offers DataV, a software solution designed to enable businesses and industries to use data from their connected devices to improve their outcomes. DataV provides users with several tools, including device-side logic, cloud analytics, predictive reasoning, predictive analytics and business process optimization.



C3 IoT provides an IoT development platform that allows for the design, development and deployment of big data/Internet of Things applications that leverage telemetry, elastic cloud computing, analytics and machine learning for the usage of predictive analytics. The company also offers IoT applications like supply chain optimization, predictive maintenance and customer engagement.



Caeden develops design-focused earphones and wearable devices that can sense and manage stress via tracking of variables such as pulse and physical activity.





Launch date: 1959

California Eastern Laboratories (CEL) sells and markets compound semiconductor devices from Renesas Electronics Corporation. The company's products include RF components, solid state relays and photo detectors. It also develops Cortet, a connectivity management suite that includes radio services like modules and gateways, software libraries compatible with multiple ecosystems, and the Cortet App, which allows for devices control and cloud solutions.



Clear Channel Outdoor entered the Internet of Things market with Clear Channel Outdoor RADAR, which uses aggregated mobile data to gain information about who is exposed to their advertising displays and how they interact with brands afterward.



Control4 manufactures wireless home automation products and enables users to virtually control any device in a home or business. The company has developed hardware and software solutions to remotely monitor and automate home theater and television, video, multiroom music, lighting, energy, temperature and security.



Cubical Laboratories offers solutions to monitor the electrical appliances remotely at households, hotels and office environments. The company produces smart homes controllers and switches, wireless cameras as well as the software and applications necessary to control electronic devices, lightening, fan and curtains from a smartphone or laptop. Users can also get real-time insights, graphs and analytics regarding energy usage data and consumption.



Dell's participation in the Internet of Things industry covers areas from infrastructure solutions to analytics capabilities, as well as security services.



Density has developed a small sensor that measures how busy a location is in real-time. The firm uses depth sensing technology, computer vision, and an onboard quad-core processor to anonymously measure and manage entrances and exits through a door. Density system is designed to protect privacy and can be deployed into places a video camera cannot go such as stadium bathrooms, churches, secure corporate offices, elementary schools, and dressing rooms.



DigiCert provides identity, authentication and encryption solutions for the web and IoT. Its SSL tools and PKI certificates ensure correct authentication of devices as it connects, and protects communication between devices.



Latvia-based Displio produces a self-standing WiFi-connected digital display. The product shows sections from a range of information options, including email alerts, weather and shipment tracking information.

Implementers Scorecard – Suppliers are listed in alphabetical order.



Eaton Corporation is a power management company that develops products and systems to manage electrical, hydraulic and mechanical power. These include vehicle automation, aerospace actuators, connectivity and more.



Emerson Automation Solutions develops components and software for automation equipment manufacturers.



Founded by James Dyson, this company produces vacuums, air treatment devices, lighting solutions and hand dryers. Dyson Pure Cool Link is an air purifier embedded with connectivity technology that can be controlled from the user's phone, send information to the user's mobile about the quality of the air and report on its own functioning. It also gives insight on data like times the device has been working and levels of pollution throughout the day.



Ecobee is a smart thermostat enabling users to control their homes' temperature using smartphones, computers, tablets or via voice recognition. The Ecobee device also comes with sensors that recognize the rooms' hot and cold spots and can detect occupancy.



Eggplant Technologies is the developer behind "Move It," a smart, mobile-connected personal gym. The solution is composed of a smart handle that is interchangeable with four types of training equipment and is capable of detecting 16 different types of exercise. The company provides a mobile app that synchronizes with the equipment and allows users to interact with other people to find workout buddies or challenge friends.





ENLIGHTED Launch date: 2009

Enlighted manufactures light control platforms for smart buildings. The firm provides sensor technology and data analytics system for energy savings, space utilization, security and more. Its smart sensor can monitor real time occupancy, light levels, temperatures and energy usage, among other things. The solution has been designed for commercial office, education and health care spaces.



Epson is a manufacturer of printers, projectors, scanners, professional imaging, system devices and factory automation products. Besides, the company offers wearable devices such as smart glasses or fitness trackers, point-of-sale products, cameras, home entertainment devices, among others.



Fitbit develops a range of different wearable bracelets that can track activity. The Fitbit app can track daily activity and quality of sleep, record exercise routine stats, and help users organize workouts. The app also adds different features of social engagement and helps with nutrition care by allowing for food logging or weight tracking with a Fitbit-connected scale, Aria. The information is displayed on the user's phone, as well as the bracelets themselves, which can also receive and display phone data such as calendar entries or calls.



FitPay is a proprietary technology platform. It provides contactless payment capabilities for wearables and Internet of Things (IoT) devices.

Implementers Scorecard – Suppliers are listed in alphabetical order.



Five Elements Robotics is a technology company focused on the development of personal and consumer robots. The company is the developer behind DASH, a retail robotic shopping cart. DASH allows users to import their shopping lists from their phones and gathers data from user usage to offer targeted marketing.



Fleet Space Technologies designs, builds and launches a network of nanosatellites to provide global satellite connectivity to the Internet of Things (IoT). It serves the mining, oil and gas resources, precision agriculture, transport and logistics sectors.



Foobot is an air quality monitoring system enabling users to control indoor air pollution. The company's app offers indoor air metrics, outdoor pollution levels at the user's location and home automation features.



ForeScout Technologies, Inc., is an IoT security technology developer. Their solutions can see which devices are connected to the network without requiring endpoint agents, allowing it also to detect nontraditional IoT devices. The company's solutions integrate with more than 70 network, mobility, IT and security products, allowing for information sharing and operation synchronization.



Friendly Technologies is a platform provider offering solutions for smart home, IoT, TR-069, LWM2M, MQTT and OMA-DM device management. The company's software is designed for service providers and those participating in IoT utilities, transportation and smart cities markets.



Frontpoint Security Solutions installs, monitors and maintains security technology offerings, including home security systems that can be controlled remotely with an app.



Fujitsu is an information and communication technology company offering IoT platforms ranging from enterprise wearable devices and middleware applications to standardized business solutions for customer verticals. Its IoT platforms provide data aggregation and management as well as application development services and device management capabilities. The firm also builds electronic devices and hardware products such as laptops, smartphones and tablets.



Garmin manufactures and designs products for the automotive, aviation, marine, outdoor and fitness markets that are capable of running a GPS. Other products sold by the company include smartwatches, cameras and sensors. The company has developed applications that enable users to manage and control their devices.



Gemalto designs and manufactures digital security solutions. The company's IoT solutions are mostly aimed to provide reliable connectivity, reliable security and agile monetization frameworks. Gemalto's M2M portfolio is enabling solutions in industries ranging from health care, retail services, smart energy, transportation, logistics and automotive. Besides, their consumer electronics portfolio includes solutions for smartphones, tablets, PC and wearables.



IoT WoRKS TM by HCL works to enable organizations to develop IoT ecosystems in order to enhance their connections of things, data and processes. The company's solutions are designed to help businesses to enhance communications between devices and cloud. The company also offers a data analytics platform which allows secure data ingestion, management, and syndication.



Helium Smart Sensors are deployable in minutes and built for companies that need to monitor and analyze conditions of interest and importance. The company offers two main wireless smart sensors: the Helium Blue, that measures internal refrigerator temperature and door state and the Helium Green, which measures multiple environmental parameters. In addition, Helium also offers a cloud, which is the control and storage center for the entire distributed smart sensing system.

Hewlett Packard Enterprise



HEWLETT PACKARD ENTERPRISE Launch date: 1939

Hewlett Packard Enterprise offers a group of different solutions that go from cloud, security and big data to mobility infrastructure and the Internet of Things. The company's Universal IoT Platform offers an architecture for businesses to manage and connect heterogeneous IoT devices as well as collect, analyze and monetize data. The solution comes with attributes like application design, API monetization and policy enforcement.



Hiku is a kitchen device to scan barcodes and recognize voices to add products to shopping lists. Consumers can use it for shopping in-store and online, add planned updates to receive price comparisons and share shopping lists with others.



Hitachi Insight Group is the arm of the Japanese technology firm that focuses on the Internet of Things. The company provides its own IoT platform called "Lumada," and also develops IoT solutions for smart cities and energy efficiency, as well as industries like health care, automotive and construction.



Honda is primarily known as a manufacturer of automobiles, motorcycles and power equipment. The company is also focused on connecting its cars with solutions like HondaLink, a display audio system that's powered by a user's phone, to access online content.



Honeywell manufactures wireless and scanning technologies used in building, home and industrial applications. The company's solutions are designed to deliver energy efficiency, security and safety. The company also offers software and applications to stay connected and control its devices.



HotSchedules develops employee scheduling and labor management solutions for the restaurant industry. In 2015, the company introduced its IoT platform, which allows users to capture data, transform it into insights and deploy their own apps. With the platform, a restaurant can connect things like kitchen appliances, payment devices and drive-thru displays into the same platform, gathering data in a single place and allowing for more complete information.



Huawei Technologies is a telecom solutions provider that offers infrastructure application software, telecommunications networks and devices with wireline, wireless and IP technologies. The company has developed a wide range of IoT devices including phones, PC, tablets, wearables, audio devices and Wi-Fi routers for smart homes.



Huami is a Chinese wearable device manufacturer that produces fitness trackers and smartwatches. Its products include the Amazfit and Xiaomi wearables.



Humavox has developed ETERNA, a wireless charging technology that enables users to recharge their electronic devices from nearly any containing object where they instinctively drop their devices. The company offers solutions for charging headphones, fitness trackers, smart rings, watches and clothing.



The Korean automobile manufacturer Hyundai has its own player in the automobile IoT market: BlueLink. The service allows drivers to access a group of different features, from safety tools like automatic collision notification and monthly vehicle health reports to external control features like remote start and stolen car location. BlueLink also provides a destination search solution powered by Google and can connect with Apple Watch and Android Wear.



IHT Spirit System developed an assessment platform focused on physical education. The company's IoT software solutions allow teachers to access the data of every student and test their performance.



infiswift is an IoT-enabled platform designed to connect and manage devices and cloud services. The platform offers multi-layer security for enterprises, real-time device monitoring and data processing and analysis.



InvenSense provides MEMS inertial sensors, microphones, software algorithms, sensor development tools and platforms needed for the product creation and sensor integration of IoT-connected devices. InvenSense technology is designed for multiple products including smartphones and tablets, automotive, wearables, drones, and smart remotes for smart TVs.



Johnson Controls International develops smart buildings, energy solutions, infrastructure and transportation systems. The firm offers products including energy efficiency, building management and automation solutions. In addition, Johnson Controls Smart Equipment offer embedded controls and secure connectivity to help companies improve serviceability.



Karamba develops security solutions for connected cars. The company offers endpoint security for the externally connected electronic control units of connected cars that allows only explicitly permitted code to run through them. Karamba also offers early detection of droppers and malware protection services.



Keen Home develops home automation hardware and software products. The company's Smart Vent System enables users to control heating and cooling airflows room-by-room. Smart Vents also connects to the internet and to its other components, giving users the ability to manage all functionalities from the Keen Home app.



Kepware is PTC's software development business. It works to provide a portfolio of software solutions designed to help businesses connect automation devices and software applications and enable industrial IoT.



Konux provides the industrial IoT market with smart sensor systems designed to measure all kinds of mechanical and geometric parameters such as torque, pressure, force and angle. Konux sensing technologies are combined with a cloud solution that provides customers with real-time data visualization and intelligent data analysis, enabling them to understand their machine problems and make maintenance predictable.



Lenovo develops, manufactures, and markets technology products and services. It offers commercial and consumer personal computers, as well as servers and workstations; mobile Internet devices, including tablets and smart phones; storage and networking products; memory and processors; rack and power infrastructure; and laptops, desktops, and accessories, as well as operating systems, security, and systems management software.



LG Corporation delivers connected products that go from smartphones, tablets and smartwatches to TVs and home audio devices. The company also works with affiliated companies in telecommunication services such as: LG N-sys, LG CNS and LG U.



LIFX is a WiFi-enabled LED light providing users the ability to control their home or office lights with any enabled device, such as a smartphone, wearable or a smart home device. The multi-colored smart light comes with an app offering features like a music visualizer, themes, scenes and schedules.



LimeBike is a dock-less bicycle sharing company. Its app enables users to locate bikes and scan to unlock them.



Local Motors is a technology company that works on the development of vehicles. The company's products include a 3D printed car and Olli, an autonomous electric shuttle. Olli uses sensors and data to understand its environment and can help in corporate or municipal transportation needs. The shuttle can also work like a taxi with the user determining a pickup location through the app for later traveling and paying within said app.



Lofelt develops "The Basslet," a wearable watch-size subwoofer. The device delivers beats and basslines directly into the user's body. The Basslet works next to a sender that can be connected into devices like smartphones, gaming consoles or VR headsets.



Digital products provider Logitech has developed a range of IoT solutions mainly focused on smart homes. The company's portfolio includes several products that allow users to remotely control their connected devices and manage their home's lighting, music, locks, thermostats and more. The company's products include smart remotes, connected security cameras and smart buttons.



LogMeIn provides software as a service and cloud-based remote connectivity services for collaboration, IT management and customer engagement.



Lumo develops body tracking technology, including clips that attach to running shorts or capris to measure cadence and speed, giving the runner instant feedback through earphones. Lumo also offers clip-on devices that monitor posture.



Lutron offers a family of IoT devices including lights, shades and temperature controls for a room or a whole house. The tools can also adjust automatically to prevent excessive energy consumption.



Marvell is a fabless semiconductor company with experience in microprocessor architecture and digital signal processing. The company develops platforms for storage solutions as well as wireless and networking products between others.



Mastercard is a technology company developing solutions for the payments industry, with payment processing as its core business. The company develops different payment products, including the use of NFC technology, eCommerce applications and security products. Mastercard is also engaged in the development of Internet of Things technology usage into payment applications.



Matternet is an autonomous drone logistics platform developer with its own drone, cloud and usage stations. The company provides aerial delivery transport for healthcare, eCommerce and logistics organizations, along with serving individual customers. The platform is designed to be used in densely populated urban areas which often present delivery challenges.



Microsoft develops a broad range of software products, from Windows to Skype and from Bing to Office. The company also develops devices like Lumia and Xbox, as well as the Azure IoT Suite, a platform that allows the user to connect and scale projects, as well as analyze the data generated by it.



Misfit manufactures wearable and smart home devices. The company offers smartwatches, fitness trackers and smart accessories. Misfit also offers IoT-based applications such as the Misfit Link App, Home App and Cycling app, which help users better manage wearables from their smartphones.



Mocana's IoT security platform helps companies secure and monitor their devices and gateways in a complex, multi-vendor environment. The device-to-cloud platform functions as a real-time operating system (RTOS) for wired and wireless networking settings.



Moen has developed a customizable shower with personal device integration enabling users to control time and temperature. Once the U by Moen shower is connected to WiFi and the cloud, users can control their showers using their smartphones, Alexa or the shower controller.



Moov is a water and dust-proof connected wristband designed for sports, including cycling, swimming and boxing. The wearable device can also be used in coach mode, allowing for a voice-guided workout and different metrics, such as amount of repetitions or landing impact. The device can also track 3-D movements, allowing it to teach the user more effective exercise techniques, and permits for social engagement and competition with connected friends.



Coffee machines and capsules provider Nespresso has developed a connected coffee machine. The Nespresso Prodigio is a Bluetooth connected coffee machine which enables users to manage capsules stock, program coffee times and receive alerts for machine maintenance and care, everything done from their smartphones through the Nespresso app.



Nest is a technology company focused on smart home tools. Nest products include a thermostat that learns from user preferences, a smart smoke-CO2 alarm and a camera that tracks the user's phone location to know when to turn on. The company's devices can communicate with the user's device through the Nest app in order to either provide information or be externally controlled.



Netatmo is a smart home company, developing connected consumer electronics. Netatmo designs the mechanics, electronics and embedded software of all its products and also creates the mobile and web applications.



Neurio is a home intelligence technology company that gives homeowners the ability to monitor their homes. The company's Home Energy Monitor allows homeowners to track their power use in real time, see bill forecasts, set up budgets, get energy saving tips and more.



NFC Ring provides a wearable ring that can be used to make payments, lock or unlock doors and devices or share and transfer information.



Nissan, the Japanese automobile manufacturer, offers embedded IoT technologies in their cars through a service called NissanConnect. The solution allows drivers to access a group of different features that includes access to different apps such as Google and Facebook as well as security tools like stolen vehicle locating and roadside assistance. The solution can also control external features of the car, such as locking doors, triggering horns and controlling the air conditioning.



Notion develops sensors that allow homeowners to monitor their homes remotely. Notion's device can track a group of variables, such as when a door is open, the temperature goes too low or too high, and there is a water leak. Users can also monitor their homes from their phones and receive notifications.



Nucleus is a smart home wireless intercom system designed to allow users to make calls from room-toroom or home-to-home. Each Nucleus account has a unique Home and Remote code enabling them to establish secure connections between devices. The Nucleus device connects to the internet via Wi-Fi or Ethernet and is Amazon Alexa-enabled.



Numerex provides a portfolio of managed end-to-end Internet of Things solutions including smart devices, network connectivity and service applications enabled to address the needs of a wide spectrum of vertical markets including Waste Management, Manufacturing & Distribution, Public and Personal Safety, Oil & Gas, Transportation, Emergency Management and Commercial & Residential Security.



Nuzzle has developed a GPS collar that enables owners track their dogs. The GPS collar features 24/7 connectivity via dual-band 3G cell, embedded SIM card and Bluetooth. In addition, the GPS collar offers impact detection, temperature monitoring and activity monitor. Owners can also use a mobile app to track their pets.



Omnitracs, LLC, is a trucking solutions provider. It offers transportation technology and insights, with solutions designed to assist with compliance, safety and security, productivity, telematics and tracking, transportation management, planning and delivery, data and analytics and professional services.



OnePlus is a manufacturer of waste container fullness and control systems. The company also produces technology that can regulate who can access the system and provide users with a cloud-based software from where they can access information.



Optimal+ is a data analytics company offering end-to-end solutions designed to improve quality, yield, and productivity for semiconductor and electronics manufacturing.



Osram implements high-tech devices and smart solutions for lighting technology in the automotive, entertainment and health sector as well as private consumers. The company also offers smart home products and is developing smart city solutions.



Ossia is the developer of Cota, a wireless power charger that can power equipped devices. The solution takes energy from a single source and transmits it through a net of antennas to a power receiver within a 30- foot radius. The solution also allows for energy saving, as the system turns off once the devices are off the range or hibernating.



Petnet offers the SmartFeeder, an automatic feeder for cats and dogs that enables users to manage feeding times, portion sizes and food supply. The SmartFeeder uses sensors to measure portions based on a pet's age, weight and level of activity. Users can control their pets' feeding from their smartphones.

Implementers Scorecard – Suppliers are listed in alphabetical order.



PetPace offers remote pet monitoring services through a wireless smart collar, which collects a pet's vital signs and behavior patterns. PetPace comes with an integrated Health Monitoring Service to continually analyze the collected health data and send notifications to the pet owner's smartphone in case of emergencies.



Philips' IoT-enabled lighting product, Hue Personal Wireless Lighting, is a connected lighting solution designed to enable users to manage their lighting system from their smart devices. Hue uses a system called The Bridge that connects the smartphone to the Philips Hue lights via Wi-Fi. The Bridge offers different types of smart lights and gives users the ability to create timers, control brightness, play with colors and synchronize lights to music, TV and games.



Polar is a manufacturer of sports training technologies. Among other products, Polar has deployed GPSenabled bike computers, fitness and running watches, as well as heart rate monitors and performance trackers. Their devices are designed for any activity ranging from swimming, cross-training and yoga to tracking user's daily activity and calorie consumption.



Rachio develops a smart sprinkler device that uses weather prediction to ensure more efficient usage of water. Rachio devices can adjust their functioning to the characteristics of the yard where it's working or the changing seasons. It is connected to a mobile app that not only allows for external control of the sprinklers, but also delivers information about precipitation, watering and the yard's health.



Ray has developed a smart touch-screen remote that enables users to control all their devices. The remote supports a wide range of entertainment devices including TVs, cable and satellite providers, streaming devices, sound bars, and DVD players.



Red Hat has a portfolio of secure products and services such as cloud storage and operating system platforms along with middleware, applications and management solutions. It also provides customer support, training, implementation and consulting services.



Rockwell Automation develops industrial automation and information technology products. Its Connected Enterprise capability enables industries to connect, monitor and optimize devices and processes. The company's Industrial IoT solution integrates networks and creates an integrated production platform that can enable smart manufacturing.



SageGlass offers electronically tintable glass — known as dynamic or eletrochromic glass — for windows, skylights and curtain walls. The glass tints automatically or on demand to control sunlight levels, without need for shades or blinds.



Samsara offers internet connected sensor systems designed for diverse environments from energy monitoring to asset utilization to vehicle tracking. Its traditional sensor model is combined with an integrated, software-centric solution enabled to capture hundreds of metrics, bringing visibility and insight into any operation.



Samsung's business expands through many industries, from heavy industry to chemical to its more wellknown face: Samsung Electronics. The company develops wearable devices, smart TVs and some of the most classic connected devices: smartphones. Samsung has also begun developing smart home applications, from sensors and hubs to connected appliances.



SATO Global Solutions (SGS) develops IoT solutions, including data-based advice for business operations and customer experience improvements. The company co-founded the Acuitas Digital Alliance which develops cloud-based IoT solutions to help retailers use Big Data and IoT.



SEAT (or Sociedad Española de Automóviles de Turísmo) is an automobile manufacturer headquartered in Martorell, Spain. The company was founded in 1950 and is currently an owned subsidiary of the Volkswagen Group. SEAT has been researching connected car developments with companies such as SAP and Samsung for solutions like parking reservations and payments as well as digital key sharing.



SectorQube has developed Maid, a smart oven that sets the time and temperature according to number of servings and a user's personal preferences. Maid comes with an intelligent personalization engine that learns user preferences and is connected to an online recipe store. The oven can be controlled and managed by using its touchscreen or through voice and gestures.



Seebo offers an integrated platform intended to help manufacturers create, develop, analyze, integrate and build IoT products.



Sensoria develops wearables that track and communicate data like body weight, eversion and in-footwear pressure. The data is analyzed and displayed in the user's mobile device.

Implementers Scorecard – Suppliers are listed in alphabetical order.



Sentri is an all-in-one home controlling solution helping users make their homes safer and smarter. The device comes with a 120-degree wide-angle camera and sensors that track environmental health including temperature, humidity, air quality and weather. Users can connect and control other smart devices and get mobile notifications whether any unusual activity or change in the home environment is detected.



Skyhook is a global location network that, by georeferencing mobile users, allows companies to deliver more personalized content. The company's location engine is based on Wi-Fi data that is combined with information from GPS, cell towers, IP addresses and device sensors, and its services are suitable for different industries, including app development, advertising, device manufacturing and wearable design.



SmartDrive offers solutions for corporate fleets. Its offerings include security programs, an open analytics platform, and transportation intelligence intended to improve safety and identify opportunities for greater operational efficiency.



Software AG is a software developer whose solutions apply to a range of different industries, including IoT, banking, energy, government and retail. The company's IoT solutions include Terracota, a data management platform, location-based marketing capabilities, location analytics and manufacturing products such as equipment predictive maintenance energy theft detection.



Somfy offers outdoor home products like smart gates, doors, window shutters and alarm systems that can be managed from a mobile app.



Sony Corporation products range from categories such as television and audio/video solutions to semiconductors, medical equipment and digital imaging developments. The Japanese company has introduced IoT technology in different equipment they develop, starting with their mobile and tablet devices and now including smart TVs and wearable products like watches or wristbands.



Sophos provides IoT security services that work to protect devices, data and key processes from malicious malware code and dangerous cyber activity. Among other services, the company offers endpoint, encryption, email, web, mobile, network security and UTM products, as well as a range of tools for home users.



Spin is a dockless electric scooter rental company that is currently operating in 11 cities and on six campuses.



STATSports provides sports science and performance analytics. Its performance tracking systems can calculate more than 50 metrics in real time and store all data into a cloud infrastructure. The STATSports Apex tracking device connects via Bluetooth LE to multiple devices, including heart rate sensors, EMG shorts, smart watches and tablet devices.



Striim is a real-time data integration and streaming analytics software platform. The company integrates IoT data to provide data analytics and protect users against cybersecurity threats. Striim for IoT combines real-time sensor data with other enterprise data from databases, log files, message queues and cloud environments.



Swatch produces smart watches and other wearables. The company's Touch Zero One smartwatch was specially designed for beach volleyball players and gives users the ability to calculate steps, track calories burned, set goals and check progress. Users can also connect Swatch devices to their smartphones and use an application to check performance insights.



Symantec Corporation provides cybersecurity services through its anti-virus software Norton. It also offers integrated solutions to defend against attacks across endpoints, cloud and infrastructure. Symantec Corporation has also developed a router to which IoT-enabled devices can securely connect in a single action.



Tag Heuer's smartwatch collection has been manufactured in collaboration with Google and Intel. The TAG Heuer Connected Modular 45 collection offers customized designs, GPS, time management tools and water resistance. The device is also connected to a mobile app.



Teletrac Navman offers GPS-based fleet management and optimization products and services. Its products include real-time vehicle tracking, electronic logging, communications and analytics designed to enable companies to monitor, measure and improve operational costs and efficiencies.



Teradata develops a range of solutions that apply to the Internet of Things industry, with options like Teradata Unified Data Architecture, which allows businesses to organize and leverage data, or Teradata Aster Analytics, which allows for data visualization and analytics. Implementers Scorecard – Suppliers are listed in alphabetical order.



Tile provides devices, a network and mobile app that use Bluetooth technology to assist users in locating keys, wallets, phones and other items.



Token offers a biometric-based wearable ring designed to make payments and provide authentication in place of ID credentials, internet passwords or at physical locations. Its product also can be used with specialized company-made locks to unlock home or compatible car doors.



TomTom designs and develops navigation and mapping products for cars, motorcycles, scooters and trucks and provides fleet management solutions. The company also offers GPS smartwatches and accessories for running, fitness, golf and other activities.

Implementers Scorecard – Suppliers are listed in alphabetical order.



Tovala has designed a Smart Oven that can steam, bake, broil and heat prepackaged meals that the device, after scanning the code they come with, will know how to cook. The oven can also connect to the user's phone using its own app, which allows for tracking of the cooking time.



Toyota, the Japanese car manufacturer, has integrated IoT technology into their automobiles. Entune, the service the company developed for connecting mobile devices with cars, allows drivers to access their playlists or use voice recognition commands. Toyota also delivers security-connected solutions that can assist in cases of collisions, needing emergency assistance or locating stolen vehicles.



TrackX is a software solutions provider. Its products focus on asset tracking, inventory management and supply chain solutions, all using a cloud-based asset tracking platform, GPS, RFID and sensors.



TritonWear develops wearables that allow coaches and their athletes to track performance through their mobile devices in real time.



Trustonic is a device security company that provides security for connected devices, associated services and applications.



Ubigreen is a technology company that develops turnkey solutions. Its offerings include web apps to monitor and control energy use or other operations in a building or other site.



Under Armour products include apparel developed for controlling body heat and intelligent items concentrated on tracking the user's performance. The company's interest in IoT applications pushed the acquisitions of fitness apps such as MapMyFitness and MyFitnessPal.

View Dynamic Glass' window tint tech helps to control the temperature inside a room, saving energy and improving comfort. The device can adjust automatically to the time of the day, the angle of the sun and weather conditions, taking into account the geolocation of the building and its architectural design. The solution also provides data for the user to track energy efficiency.



VIMOC Technologies is a platform provider for Landscape-Computing, enabling the deployment of solutions for the Internet of Things and smart city implementations. The platform is provided through a scalable API that facilitates sensory data access with built-in statistical analysis and a workloads distribution framework.



Vinli is a small device that can be connected to a car to provide services including connectivity and apps. Using a 4G LTE network, Vinli can also be used as a Wi-Fi hotspot to allow passengers to stream movies or download games. The company also offers apps covering security, social engagement and other utilities, such as sending notifications if a collision occurs.



Visa is an American multinational financial services company focused on the transfer of electronic funds. The company's portfolio includes Visa-branded credit, debit, commercial, prepaid, mobile and money transfer. VisaNet is the technology behind the company's payment processing solution, which provides its services at a worldwide level.



Vivint is a smart home services provider focused on connected home automation and home security cameras and devices, all controllable by an app.



Webroot works on endpoint security and threat intelligence services, providing solutions for businesses and individuals. Webroot developed its own IoT cybersecurity tool, and also produces its BrightCloud Threat Intelligence for IoT Gateways.



Western Digital is a data storage company using both the cloud and data center storage. It provides clients with software as well as hardware like hard drives and storage devices.



Whistle Labs is an intelligent device manufacturer offering pet owners a smart GPS tracker to monitor pets' locations, activity and rest cycles. The Whistle app helps prevent lost pets by sending users notifications when a pet leaves a designated "safe space."



WISeKey is an information security and identity management company that works on data protection and identification, and authentication of people and objects over physical infrastructures, networks and the internet. The company focuses on the IoT industry and developed a security platform covering identity management, transaction assurance and process integration.



Xiaomi manufactures and develops hardware, software, and internet services. Xiaomi offers a range of internet connected devices that includes smartphones, TVs, notebooks, wearables, drones, earphones and more. In addition, the firm develops mobile applications such as MiTalk and an operating system called MIUI.



X Lab is the company behind Spendwallet, an electronic wallet that can store the user's credit, debit and gift cards. The device can also be synchronized with users' phones.



Xped Limited is an IoT technology business. Among others services, the company has developed the Auto Discovery Remote Control (ADRC) platform, which is designed to enable users to connect, control, monitor and manage their devices and appliances from a single app.



Yokogawa's portfolio of solutions includes cloud-based data sharing services for data collaboration for supply-chain collaborations and optimization. It also offers cybersecurity solutions.



Zebra Technologies develops tracking technology and solutions that allow companies to know where and in what conditions things are. Zebra products cover a wide range of devices and software, from mobile computers and printers to location solutions and RFID bands. Zebra's technology can also be used in different industries like health care, manufacturing and retail.



Aclara Technologies LLC provides smart infrastructure solutions (SIS) for water, gas and electric utilities worldwide, including meters and various communications networks.



Actility's ThingPark is an IoT-enabler platform for the deployment and management of LPWA networks. The software solution is aimed at allowing communication service providers, device manufacturers and application suppliers to develop IoT applications in vertical markets such as smart cities, energy and utilities or industries.



Advantech provides embedded M2M/IoT module integration services and wireless solutions for M2M communication including Bluetooth, WiFi, 3G/LTE and GPS modules.



Aeris Communications is a technology provider and a cellular network operator delivering comprehensive IoT / M2M services to the automotive, energy, transportation, retail, and healthcare industries. Aeris offers a complete stack of technology from an online management portal to an application enablement platform and cellular connectivity networks.



Aerohive Networks, together with its subsidiaries, designs and develops cloud networking and enterprise Wi-Fi solutions. These include hardware, software-as-a-service (SaaS) subscriptions and tiered maintenance and support services.



Afero offers an IoT Platform as a Service solution that allows for the development and deployment of connected devices. The system is powered by Afero Cloud, which provides services for the development and operation of connected things. The company also helps developers with processes like monitoring, management and prototyping.



AgilityIO offers software solutions to translate ideas and products into digital and Internet of Things (IoT) products. The company handles software development, UX/UI design and product management through the process of idea conception to retail.



AlertMedia provides enterprise customers with monitoring services and a communications platform for regular and emergency messaging.



Altoros is a software and open-source development company providing hardware, software and guidance to clients. It uses Java/.NET/Ruby architecture to create cloud-native IoT applications for companies, and offers Smart Baggage Tracking software for private customers.



Amazon Web Services has developed a cloud computing platform providing services such as application hosting, databases and content delivery. The company's IoT consists of a cloud platform that allows businesses to connect devices to Amazon services as well as to other devices, secure and process data, and enable applications to interact with those devices.



Amdocs provides software and services to communications and media companies. Its solutions are designed to enable digital and network transformation. The company offers a suit of IoT solutions, including Amdocs Connected Home, a cloud-based solution delivering monitored smart home security services. In addition, Amdocs IoT Services Enablement Platform enables IoT ecosystem players to offer integrated and easy-to-activate global consumer and industrial IoT services.



ARM designs energy-efficient processors and related technologies for digital electronic products ranging from sensors to servers. The company has developed the ARM mbed IoT Device Platform, a solution that provides open standards based on a common platform and an ecosystem for IoT development and connectivity to make IoT work at scale, from device to cloud.



Armis Security is an agentless IoT security solution that allows enterprises to see and control any device or network.





ARRAYENT Launch date: 2002

Arrayent offers an IoT platform that enables manufacturers to transform traditional products into connected devices. It also offers an end-to-end solution that offers secure access to customer and product data.



Aruba Networks develops operating systems for both wired and wireless network infrastructure, provides remote access services and offers data security solutions.



Arviem is an independent global cargo tracking and monitoring service provider. Its IoT monitoring device mounts on cargo containers and communicates over phone or satellite networks.



AT&T provides a wide range of IoT solutions, including connectivity of devices and development platforms that can be applied to industries from vehicles and smart cities to health care and machinery.



Software developer Autodesk offers Fusion Connect, an IoT Cloud Service, to connect, analyze and manage remote products. The software provides its customers analytics and insight automatically extracted from their IoT devices, enabling them to identify products performance and failures.



Avnet provides organizations with component and services solutions for IoT. It helps companies in deploying IoT and adding new functionalities, such as security and connectivity. Avnet offers components for industries such as automotive, home automation, energy, industrial and wearables, among others.



Ayla Networks is an IoT platform provider. Its platform is comprised of three elements: Ayla Embedded Agents, Ayla Cloud Services and Ayla Applications Libraries, which together allow devices to connect to the cloud and applications while providing tools to manage, provision and analyze IoT deployments.



Bastille offers an enterprise security solution designed to include full-spectrum scanning of corporate airspace. Its solution works to detect wireless risks and use machine learning and behavioral analytics to offer companies a more informed view of wireless environments, complementing Wi-Fi and traditional security architectures.



Belden manufactures and sells a comprehensive portfolio of cable, connectivity and networking products for the transmission of signals for data, sound and video applications. Its products are designed for a variety of markets including industrial, enterprise, broadcast, transportation, energy and consumer electronics.



Belkin offers internet networking products including Ethernet and wireless adapters and wireless routers. Besides developing connectivity solutions, the company has created WeMo, a Wi-Fi-based home automation network that includes smart lighting systems, Wi-Fi-connected cameras, smart plugs and light switches.



Bitreactive offers a visual programming tool enabling Java developers to program embedded software for IoT devices. The firm serves clients in logistics, telematics, automotive, oil and gas, home automation, smart energy, smart cities and building control industries.



Bosch is a global supplier of technology and services.



Broadcom is a provider of semiconductor technology. The company is primarily focused on wired infrastructure, wireless communications, enterprise storage and industrial markets.



CA Technologies supports companies' transitions to use smart technology, and monitors, manages and secures clients' information technology (IT) infrastructure and applications.



CalAmp provides communications devices, cloud platforms and software applications. Its IoT cloud enables companies to collect, monitor and report data and intelligence from remote assets.





CAMBIUM NETWORKS Launch date: 2011

Cambium Networks

Cambium Networks is a provider of wireless broadband point-to-point and point-to-multipoint platforms. It offers sustainable communication networks for companies, enterprises, governmental and military agencies, and the firm's services also include network monitoring, measurements and analytics.



CENTRI focuses on IoT security. Its technology is designed to integrate into organizations' exiting applications and services in the cloud, data centers, connected devices and products to secure the organizations' data. Its solution offers tools including encryption and the establishment of trusted devices.

Chronicled is a technology company using blockchain and the Internet of Things (IoT) for supply chain solutions. It offers a decentralized protocol and network, and serves the pharmaceutical, commodities and precious metal and mineral verticals.

Cisco develops internet protocol-based networking technologies. Their products include routing and switching devices, home networking technology, IP telephony, optical networking, security, storage area networking, and wireless technology. Cisco also provides technologies covering connectivity, security, software and data management.

Clearblade is a platform for the industrial Internet of Things that enables developers to engineer and run real-time, scalable IoT applications. Deployable in any vendor cloud, on-premise or in hybrid environments, ClearBlade allows companies to build Enterprise IoT solutions that make streaming data actionable by combining business rules and machine learning with visualizations and integrations to existing business systems.

© 2018 PYMNTS.com All Rights Reserved









Cloudera provides end-to-end data management services including a data storage and analysis platform. It provides and supports Apache Hadoop-based software to businesses.



Comcast is a media and technology company. The company provides customers with video, high-speed Internet and phone services under the name of XFINITY. The company also offers XFINITY Home, a platform that integrates the user's smart home devices into one personalized platform.



Building Robotics is the developer of Comfy, a service that allows office workers to change the ambiance of their workplace. Workers can personalize temperature, lighting, window tint and more. Changes can also be applied in specific areas, allowing each worker to adjust conditions of their workplace without bothering others.



Commscope designs, builds and manages wired and wireless networks. Their services include incrementing bandwidth and existing capacity, improving network performance, increasing energy efficiency and the simplification of technology migration.



Convisint is a cloud platform for the development of identity and IoT applications that enables customers to identify, authenticate and connect networks of people, processes, systems and things.



CrowdOptic provides middleware for wearables that allows enterprises to manage wearable computing devices in the field from a single platform.



Cypress manufactures semiconductors and electronic products for the automotive, industrial and consumer markets. Among other products, the company develops PSoC-programmable, system-on-chip solutions, capacitive touch-sensing controllers, Bluetooth Low Energy (BLE) and USB connectivity solutions.



DataStax, Inc. provides database software and data management. Its solutions include a distributed cloud database built on Apache Cassandra architecture and designed for hybrid cloud. DataStax's offerings aim to support management and analysis of large amounts of time- and sensor-based information.



Davra provides organizations with an AEP platform for the development of IoT applications. The platform has been designed to control all elements of the IoT Edge Gateway.



DeviceHive is an IoT data platform. The company's platform enables device integration and offers services to connect smart devices to public and private clouds. The platform collects and analyzes data from devices such as sensor networks, smart meters, security systems, telemetry, industrial or smart home devices.



Device Insight has developed a IoT platform solution called CENTERSIGHT® that offers tools to monitor IoT and M2M devices. The platform provides operating data insights and analytics, error reports, machine configuration features, alarming and more. The CENTERSIGHT® platform can be used in the following markets: industry & automation, connected products, telematics & fleet management and energy & smart city.



Device Solutions provides solutions for three main areas: engineering consultancy, testing and certifications of products for network providers and its own service, Cellio. Cellio is an end-to-end solution that connects, computes and communicates information from the IoT. It is made from sensors, a cellular communication gateway and cloud-based software.



Digi International develops M2M and IoT connectivity products such as embedded modules, gateways, routers and USB and serial connectivity devices. The firm offers remote device managing solutions and wireless design services. Digi International's products are designed for energy, smart cities, medical, industrial, retail and transportation markets, among other industries.



D-Link offers networking solutions as well as Smart Home ecosystems. Their products include surveillance cameras and recording devices, networking tools including routers and extenders as well as automation solutions.



Electric Imp offers an Internet of Things platform that securely connects devices with cloud computing services. The platform helps manufacturers to manage and quickly scale their connected products and services to millions of users. In addition, the solution enables uses to monitor and update products in the field at any time and have access to real-time manufacturing insights.



Ericsson's Internet of Things solutions cover a wide range of capabilities and functions including service enablement, data analytics and billing, data connectivity, and standardized APIs. Ericsson's products include its Smart Metering as a Service, an end-to-end automatic meter and data management solution.



Eseye is a global provider of machine to machine (M2M) cellular connectivity for the Internet of Things (IoT). It aims to simplify enterprises' global device deployments.



Etisalat is a telecommunications company offering coverage of 3G and 4G mobile technologies, and is currently working with 5G services. The firm offers machine-to-machine (M2M) solutions and controlling and monitoring services for both government and enterprises.





Eurotech researches and develops connected hardware. It supplies products such as computer boards, modules, computer devices and systems, and offers software to create machine-to-machine (M2M) and IoT applications.



Filament provides blockchain hardware and software solutions for enterprise and industrial Internet of Things (IoT). The solutions enable secure connections, allowing devices and machines to safely interact and transact value.



Flexera Software develops software licensing, compliance, cybersecurity and installation solutions designed to help application producers and enterprises manage application usage and increase security. The company's FlexNet Producer Suite for intelligent device manufacturers is a part of a strategic solution for application usage management.



Flex designs, manufactures and distributes IoT products and offers a range of aftermarket services. Flex services include prototyping, design, manufacture and logistic distribution, as well as its retirement of the market. The company also offers its expertise in a range of products from sensors and connectivity to security and software.



FogHorn Systems is a multi-tier Internet of Things (IoT) application deployment platform that bridges information technology.



General Electric is rolling out IoT tools for a range of industries that includes automotive, aviation, chemical, food and beverage, healthcare, oil and gas. Predix, one of the company's main IoT solutions, is an operating system and platform for building applications that connect to industrial assets, collect and analyze data, and deliver real-time insights.



Globetouch provides connectivity, management and deployment services for M2M and IoT solutions. The company offers GConnect, a platform enabling IoT connectivity through CloudSIM technology. The company's GControl platform provides IoT connectivity management tools to launch and manage IoT services.



Designed for residential, commercial, retail, hospitality and industrial applications, Gooee has developed an enterprise scale IoT lighting ecosystem which provides sensing, control and communication components enabled to integrate with an enterprise scale cloud platform for lighting manufacturers to 'connect' to the IoT.



Google Inc. develops a family of technology products that go from the known search system, desktop tools and operating systems to communication hardware, payment solutions and wearable devices.



Hologram is a platform for building IoT products with a focus on cellular. The cloud-friendly Hologram Cellular Platform enables users to connect devices to the internet. The company also offers software that allows users to talk to their devices, route incoming and outgoing messages, and open up secure PPP sessions via secure API.



IBM develops an array of solutions among industries such as analytics, commerce, security, cloud and mobile. IBM's Watson IoT platform extends the power of cognitive computing to the Internet of Things. The platform enables the connection of devices and the application of cloud- based services like device management, predictive and real-time data analytics or information management.



iBot Control Systems is a research and development company. It provides a platform and other software intended to help manufacturers and other businesses use the IoT.



Impini has developed a platform comprised of hardware and software using AIN RFID to wirelessly connect IoT. The platform provides businesses with real-time insights about their connected devices, and the company also offers gateways and reader chips.



Infinera Corporation provides optical transport networking solutions, equipment and software and services worldwide.



Ingenu enables long-range, low-power connectivity for IoT and machine-to-machine communication. Its wireless network serves a wide range of industries including smart cities, fleet management, smart agriculture, usage-based insurance and connected cars.



Intel allows companies to improve real-time decision-making, boost revenues, and lower costs by using its end-to-end platform of IoT solutions. The company's platform provides reference models and a portfolio of products based on foundational technologies that let companies connect, secure, and manage valuable data from existing business assets that were previously unconnected from new smart and connected things.



InterDigital provides wireless technologies for mobile devices, networks and services. The company has developed solutions used in digital cellular and wireless products and networks, including 2G, 3G, 4G and IEEE 802-related products and networks.



Iridium is a mobile satellite service company offering global coverage. The Iridium cross-linked satellites provide voice and data services for areas not served by terrestrial communication networks. The company's solutions are intended for industries such as maritime, aviation, government/military, emergency/ humanitarian services, mining, forestry, oil and gas, heavy equipment, transportation, and utilities.



Itron provides end-to-end solutions to measure, manage and analyze worldwide energy and water usage. These include smart electricity, gas and water meters, smart network technologies and meter data management software.





Kii develops platform which allows the building and running of IoT programs. The platform helps connect devices to the cloud and allows users to monitor and manage them. The service also provides analytic insights and app development tools and support features such as geolocation, user and data management and A/B testing.



KORE is an IoT/M2M service provider and developer of machine-to-machine network connectivity solutions, offering global coverage through GSM, CDMA and satellite data services. The company's products portfolio also includes Position Logic, a GPS tracking software, KORE Systems, an M2M connectivity management service, and Global Connect, a GSM-based, cellular IoT and M2M communications services available in 180 countries."



KPN is a telecommunications provider of network services such as IP-VPN, E-Line, E-LAN, corporate internet, managed videoconferencing, international private line, wavelength, IP transit and dark fiber. The company also offers device management and network analysis reporting.



KYOCERA Corporation is an electronic technology provider manufacturing multiple mobile devices. The company offers multiband modules supporting LTE, UMTS and GSM, and are designed for automotive and various M2M applications.



Lantronix is a provider of secure data access, connectivity and management solutions for IoT and IT assets.





Link Labs offers low-power, wide-area network technologies for IoT. Its Symphony Link solution connects enterprise or industrial IoT devices to the cloud. The company also offers an end-device-certified LTE Cat-M1 modem for battery-powered application.



LORIOT AG develops enterprise software for LoRaWAN and end-to-end applications. It serves businesses, cities, municipalities and wireless network operators.



LPRS provides low power radio frequency solutions (LPRS) for original equipment manufacturers (OEMs). It manufactures and supplies radio modules, antennas and sensors for the industrial, scientific and medical markets.



M2M Intelligence offers multi-network SIMs letting users connect their IoT devices. The SIMs are designed to maximize the area from which the devices can get connected, enabling them to reach better, alternative networks. The firm has also deployed the M2M Insight, a management portal allowing users to manage the performance of every device's SIM on a one-page dashboard.



Mnubo provides Big Data and analytics to the IoT and machine-to-machine (M2M) space. The company assists with the development of "smart objects" and works with clients in the wearables, home, automotive, industrial and health care spaces.



MongoDB offers a document database solution. It is designed to help businesses in a variety of industries leverage data to create new security applications and improvements.



Movidius develops vision processor chips, software and development tools. Movidius products can be applied in different industries like robotics or smart security.



Part of the Avanquest, myDevices develops a white label IoT platform providing a range of services, including device installation, activation, communication and management. The solution allows for data management capabilities, including real-time streaming and analytics/ visualization capabilities. The service also includes features like subscription management and back office tools.



NetBurner offers development kits for IoT devices, enabling developers to create or modify IoT devices. NetBurner also offers Ethernet servers and core modules for network enabling.



Neura is an IoT data management company designed to protect the user's privacy. Neura establishes a digital identity for the user, which can be managed exclusively by him/her. It then allows the user to connect their account to the technology they use in order to exchange personal data for services that companies can customize.



NEXCOM is an intelligent solutions provider. Its primary focuses include the IoT, intelligent platforms and services, IoT automation solutions, intelligent digital security, mobile computing solutions and network communication solutions.



Nexenta provides open-source, softwware-based enterprise storage solutions. These include cloud and virtualization-optimized storage management and plugins.



Nutanix Inc. develops and provides enterprise cloud operating system software. Its offerings include infrastructure, data protection, big data and other solutions for the education, energy and utilities, financial services, healthcare, retail, service provider, state and local government and the U.S. government.



NXP focuses on the development and deployment of automotive semiconductor solutions and general purpose microcontroller products.



Option offers wireless solutions enabling machine-to-machine (M2M) communication. The solutions also provide M2M security, processing and management services. Option's solutions are designed for the retail, transportation, smart-building, smart city, smart energy and smart home markets.



Oracle develops and offers cloud applications, platform services and engineered systems. The company's IoT solutions allow businesses to connect data from devices, perform real-time data, and predictive analytics and allow enterprise and mobile applications to control devices. Oracle IoT cloud services also allow for different features including endpoint management and integration standardization.



Orange is a Spanish telecommunications corporation that offers M2M connectivity solutions. The company has rolled out a range of complementary LPWA (long-range wide area) solutions as well as LTE-M technology across its 4G networks in Europe.



ORBCOMM is a machine-to-machine communications solutions developer which operates a commercial satellite network dedicated to M2M. The company's services include global satellites, cellular and dualmode network connectivity, hardware, web reporting applications and software. The solutions are focused on the tracking, monitoring and controlling fixed and mobile assets in industries including transportation, oil and gas, heavy equipment, and government.



Particle is an IoT device platform that enables businesses to build, connect and manage their connected solutions in an easy way. Particle securely connects devices to web and mobile apps so that users can securely control and collect data from their devices. Their portfolio of products includes the Particle Cloud, a cellular IoT SIM card and data plan, and cloud-connected microcontrollers.



Plume offers Plume Adaptive Wi-Fi, a self-optimizing network powered by a cloud that adapts to a user's home in real time so that every room and device receives optimized internet connectivity.



Progress Software offers platform and tools for the development of business applications. Its platform enables the deployment of interfaces for different types of devices and offers Big Data connectivity capabilities.



PTC is an American software company that works on Internet of Things, Augmented Reality and Application Lifecycle Management in addition to other industries. The company's IoT solutions include the ThingWorx Platform, which allows businesses to develop IoT applications, the Axeda Machine Cloud, a cloud-based service for managing connected products and Coldlight, the company's analytics platform.



PubNub offers developers the ability to connect, scale and manage real-time applications and IoT devices. The PubNub Data Stream Network enables simultaneous device connections into a single network.



Qorvo, Inc. provides radio frequency (RF) solutions and technologies for mobile devices, infrastructure, and defense and aerospace applications.





Qualcomm designs and markets wireless telecommunications products and services. The firm has developed a wide portfolio of connectivity-based products, enabling connections and interactions across a variety of networks. Its technologies are designed for most of the IoT markets including automotive, smart homes, smart cities, wearables, health care and education.



Ruckus Wireless provides wireless systems for the internet infrastructure market. The firm has developed a wide range of smart Wi-Fi products for both indoor and outdoor usage. The Ruckus Wireless Wi-Fi platform offers various capabilities, including location analytics and engagement technology.



Salesforce is a developer of cloud computing services for sales, service, marketing, community, analytics, apps and the Internet of Things. The Salesforce IoT cloud enables users to connect data from every device, sensor, website, and interactions and take smarter, more personalized actions by getting better insights and real-time customer actions.



SAP develops a range of products such as a cloud platform that allows users to manage and monitor remote devices, create M2M apps and develop IoT solutions. The company covers many industries, including consumer products and retail, energy and natural resources, and financial and public services.



The global specialist in energy and automation management Schneider Electric has developed a software infrastructure for smart cities which enables devices, systems and people to connect. The company also offers a real-time condition management solution that collects real-time data from sensors to the cloud, analyses and converts it into meaningful analytics.



Semtech Corporation develops analog and mixed-signal semiconductor products, and created the LoRa® RF platform, a two-way wireless solution that works as a complement for M2M cellular or Wi-Fi infrastructure. It provides a way to connect battery-operated and mobile devices to the network infrastructure or endpoint. Semtech products also include power management, video broadcasting and circuit protection between others.



Sequans Communications is a 4G chipmaker, offering WiMAX and LTE chips designed for IoT devices. The company develops LTE chips for devices such as wearables, smart utility meters, industrial sensors, vehicle telematics, alarm panels and retail kiosks.



Siemens is a technology company offering electronics and electrical engineering services for the automation industry, energy and health care markets. The company offers applications of IoT technologies focusing on electrification, automation and digitalization. Applications include wind turbines connected with sensors, smart factories and IoT security solutions.



Sierra Wireless offers wireless solutions and has developed a portfolio of 2G, 3G and 4G embedded and networking solutions (routers and gateways), integrating with their secure cloud and connectivity services and management solutions. Its networking solutions provide connectivity, location-based services and remote monitoring.



Sigfox is wireless network provider with networks designed to connect low-energy devices. Sigfox works to enable low energy consumption, device-to-cloud connectivity and a system to collect data from sensors and devices.



Silicon Labs is a provider of silicon, software and tools for the IoT, internet infrastructure, industrial automation, consumer and automotive markets. Among others, the firm offers microcontrollers, wireless system-on-a-chip services and sensors for the IoT as well as advanced timing and power management chips for internet infrastructure and industrial automation.



SilverSpring Networks offers a comprehensive suite of IoT networking solutions for critical infrastructure. The SilverLink Network provides cities and utilities worldwide with solutions for smart electricity, gas, water and city services.



Skyworks wirelessly provides analog semiconductors to connect people, places and things across applications within the automotive, broadband, cellular infrastructure, connected home, industrial, medical, military, smartphone, tablet and wearable markets. Its IoT product portfolio includes amplifiers, attenuators, front-end modules, power management and switches.



Soracom is a platform enabling data transmission and connectivity for IoT/M2M. The firm offers mobile data transmission using LTE/3G lines as a means of communication. The platform also allows users to manage and monitor the IoT devices.



SORBA provides platforms and services. The company's offerings are designed to gather and analyze data from sensors, and include industrial data collection, machine learning and predictive analytics.



Sprint provides wireless and wireline telecommunication services to consumer, business and government users. Through its various subsidiary companies, Sprint also offers wireless voice, messaging and broadband services.



STMicroelectronics is a semiconductors producer for several industries, including micro- electromechanical systems and sensors, power discrete, advanced analog products, and embedded processing solutions. It also has an automotive products portfolio including elements going from powertrain, safety and car body to infotainment.



StorMagic provides a digital storage area network. Its offering can be used IoT projects that require small IT footprints.



Synapse Wireless provides software, hardware, and networking solutions to develop, deploy and manage connected devices. Its SNAP solution is designed to help businesses develop, connect, control and manage networks of "Things" (devices and gateways), securely. SNAP enables the integration between the Things of IoT with Cloud-based IoT Platforms. Synapse also offers a range of hardware products including modules and wireless lighting controls.



Taoglas is a provider of external, embedded and base station antenna solutions for M2M applications. The firm enables wireless device manufacturers with telematics and automotive, smart-grid, metering and telemetry, home automation, remote monitoring and medical applications.



Tele2 is a telecom operator offering mobile services, fixed broadband and telephony, data network services, cable TV, and content services. The company delivers connectivity and enables management of the IoT connections.



Telefonica is a platform provider enabling an automated communication process between machines. The company offers connectivity services to a range of industries including automotive, utilities, vending machines, e-health and consumer electronics, among others. Telefonica´s platforms boast features like smart device control, business and fleet management as well as connected car and tracking intelligent solutions.



Telecommunications company Telenor offers voice, data, Internet, and content services. Telenor Connexion is a Telenor's dedicated IoT company which offers: a global Managed Connectivity solution that automates the delivery and management of mobile services to connected devices; Telenor Cloud Connect, an end-to-end solution allowing users to add digital services to their products and Telenor ARTS, a data analytics solution especially designed for IoT devices that enables customers to collect data and insights.



Telit s portfolio of IoT products includes cellular communication modules, GNSS, short-to-long range wireless applications and IoT connectivity plans. The firm also offers IoT platform services, a suite of management tools enabling connectivity, device and data control. Telit's solutions are used by the smart transportation, agriculture, retail, health care, automotive, oil and gas, smart manufacturing, smart energy and smart buildings industries.



Telstra offers telecommunications service and information service technologies. The company provides internet solutions for mobile phones, tablets and smart homes. It has also developed a kit of smart home devices including energy automation (with smart plugs and sensors) and a monitoring system (with cameras and sensors).



TempolQ is real-time IoT analytics platform which offers storage, analysis and insights of data from connected applications. Besides, the service enables users to create alerts and monitor the stream of IoT data and analytics, warning them of any change or critical condition.



Texas Instruments (TI) develops and commercializes semiconductors, wireless connectivity technologies, microcontrollers, processors and analog solutions. The company offers IoT solutions for multiple industries, including wearables, smart manufacturing, health care, automotive, smart cities and home automation.



ThroughTek is a solution provider for cloud connection platform. Their main product is the Kalay Platform, an end-to-end IoT solution and software service, enabling solution providers and device manufacturers to easily create their own IoT ecosystems.



T-Mobile's 4G LTE network delivers wireless experiences to customers. The company offers the M2M Hub, a solution that provides businesses with an online tool to deliver and manage IoT connectivity. T-Mobile also manufactures modules and chipsets to enable connectivity.



Ubiquiti Networks manufactures wireless data communication products for enterprise and wireless broadband. Ubiquiti products range from connectivity software, wireless radios, routing and switching products to Wi-Fi-connected video cameras and intelligent phones.



UnaBiz is the exclusive operator of Sigfox low-power wide-area networks (LPWAN) in Singapore, Taiwan, designed to support IoT products. The company also provides energy-efficient IoT wireless infrastructure and devices.



Verizon Enterprise offers networking products, security solutions and cloud and IT infrastructure services. The company also offers ThingSpace Develop, an IoT platform that allows the users to develop, simulate and test creations.



Vodafone is a communications company that offers business, mobile, hosting and cloud services. The company also works in the machine-to- machine industry, developing M2M terminals, asset tracking, energy data management and retail solutions between others.



ZTE Enterprise develops connectivity products. Its offering includes smartphones, routers and cloudbased management systems. The company also develops railway communication solutions and provides technical consulting services in the energy sector.

ABOUT



The PYMNTS IoT Tracker[™] brings you the latest news, developments and insights from the biggest players across the IoT ecosystem. Each month, we look at what companies are doing across the ecosystem and in terms of bringing greater connectivity to everyday items and expanding connected networks.

Feedback

We hope you like this Tracker, and we welcome your feedback. Please feel free to contact us at <u>IoTtracker@</u> <u>pymnts.com</u>. Or, if you would like your company to be included in this report, or to update Scorecard information, please visit our <u>provider submission/update page</u>.

PYMNTS.com

PYMNTS.com is where the best minds and the best content meet on the web to learn about "What's Next" in payments and commerce. Our interactive platform is reinventing the way in which companies in payments share relevant information about the initiatives that shape the future of this dynamic sector and make news. Our data and analytics team includes economists, data scientists and industry analysts who work with companies to measure and quantify the innovation that is at the cutting edge of this new world.

DISCLAIMER

The Intelligence of Things Tracker[™] may be updated periodically. While reasonable efforts are made to keep the content accurate and up-to-date, PYMNTS.COM: MAKES NO REPRESENTATIONS OR WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, REGARDING THE CORRECTNESS, ACCURACY, COMPLETENESS, ADEQUACY, OR RELIABILITY OF OR THE USE OF OR RESULTS THAT MAY BE GENERATED FROM THE USE OF THE INFORMATION OR THAT THE CONTENT WILL SATISFY YOUR REQUIREMENTS OR EXPECTATIONS. THE CONTENT IS PROVIDED "AS IS" AND ON AN "AS AVAILABLE" BASIS. YOU EXPRESSLY AGREE THAT YOUR USE OF THE CONTENT IS AT YOUR SOLE RISK. PYMNTS.COM SHALL HAVE NO LIABILITY FOR ANY INTERRUPTIONS IN THE CONTENT THAT IS PROVIDED AND DISCLAIMS ALL WARRANTIES WITH REGARD TO THE CONTENT, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, AND NON-INFRINGEMENT AND TITLE. SOME JURISDICTIONS DO NOT ALLOW THE EXCLUSION OF CERTAIN WARRANTIES, AND, IN SUCH CASES, THE STATED EXCLUSIONS DO NOT APPLY. PYMNTS.COM RESERVES THE RIGHT AND SHOULD NOT BE LIABLE SHOULD IT EXERCISE ITS RIGHT TO MODIFY, INTERRUPT, OR DISCONTINUE THE AVAILABILITY OF THE CONTENT OR ANY COMPONENT OF IT WITH OR WITHOUT NOTICE.

PYMNTS.COM SHALL NOT BE LIABLE FOR ANY DAMAGES WHATSOEVER, AND, IN PARTICULAR, SHALL NOT BE LIABLE FOR ANY SPECIAL, INDIRECT, CONSEQUENTIAL, OR INCIDENTAL DAMAGES, OR DAMAGES FOR LOST PROFITS, LOSS OF REVENUE, OR LOSS OF USE, ARISING OUT OF OR RELATED TO THE CONTENT, WHETHER SUCH DAMAGES ARISE IN CONTRACT, NEGLIGENCE, TORT, UNDER STATUTE, IN EQUITY, AT LAW, OR OTHERWISE, EVEN IF PYMNTS.COM HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

SOME JURISDICTIONS DO NOT ALLOW FOR THE LIMITATION OR EXCLUSION OF LIABILITY FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES, AND IN SUCH CASES SOME OF THE ABOVE LIMITATIONS DO NOT APPLY. THE ABOVE DISCLAIMERS AND LIMITATIONS ARE PROVIDED BY PYMNTS.COM AND ITS PARENTS, AFFILIATED AND RELATED COMPANIES, CONTRACTORS, AND SPONSORS, AND EACH OF ITS RESPECTIVE DIRECTORS, OFFICERS, MEMBERS, EMPLOYEES, AGENTS, CONTENT COMPONENT PROVIDERS, LICENSORS, AND ADVISERS.

Components of the content original to and the compilation produced by PYMNTS.COM is the property of PYMNTS.COM and cannot be reproduced without its prior written permission.

You agree to indemnify and hold harmless, PYMNTS.COM, its parents, affiliated and related companies, contractors and sponsors, and each of its respective directors, officers, members, employees, agents, content component providers, licensors, and advisers, from and against any and all claims, actions, demands, liabilities, costs, and expenses, including, without limitation, reasonable attorneys' fees, resulting from your breach of any provision of this Agreement, your access to or use of the content provided to you, the PYMNTS.COM services, or any third party's rights, including, but not limited to, copyright, patent, other proprietary rights, and defamation law. You agree to cooperate fully with PYMNTS.COM in developing and asserting any available defenses in connection with a claim subject to indemnification by you under this Agreement.